

Home Loan Sales Executive

Job description

- Managing Sales of Home Loan Product.
- Sourcing business through open market through different channels.
- Fulfilling the leads. Implement & develop sales activities to achieve target.
- Executing all the Sales planning and overseeing target allocation.
- Responsibilities include the development, preparation and promotion of home loan.
- Develop and maintain strong relationship with the clients for repeat business or referrals.
- Meet clients, verify documents, process file for sanction, co-ordinate for disbursement of loan.
- Ensure the achievement of given business target.
- Aligning with the marketing team on ground lead generation activities for Sales.

Required Candidate profile

- Minimum 6 months of experience into home loans sales or mortgage loan sales
- Minimum Qualification: HSC / Graduation

Perks and Benefits

- Perks and Benefits Attractive monthly salary + Incentives

Job Location: Vasai/Kalyan/Pune (Kharadi)

Salary: up to 3.00 Lacs

Male candidates Only.

Interested Candidate Kindly send CV on mail id - minal.b@anandhousing.com